

## SECOND QUARTER 2017 RESULTS

"We are pleased with our second quarter results that reflect an improved product mix driven by new product revenues. Such revenues accounted for 47% of our total sales, thereby propelling GAAP and non-GAAP gross margin to a ten year high of 46.3% and 46.6%, respectively. Moreover, we are delighted by the solid market traction for our new products and their contribution to our revenue and profit, with Office/VoIP and IoT posting record revenues of \$8.6 million and \$2.3 million, respectively."

Ofer Elyakim, Chief Executive Officer

# FINANCIAL HIGHLIGHTS

GROSS MARGINS **NON-GAAP** 

# NEW PRODUCT HIGHLIGHTS

## **HOME**

- Record IoT revenues of \$2.3M, a year over year increase of 80% • Home Gateway revenues of \$2.9M, a year over year increase of 9%
- Deutsche Telekom began promotion of IoT enabled Home Gateway based on our DECT ULE solution
- New Home Gateway design win with a leading European Telco



## • Record office/VoIP segment revenues of \$8.6M, a year over year

**OFFICE** 

increase of 17%



### • SmartVoice segment revenues of \$0.9M, a year over year decrease of 80%

**SmartVoice** 

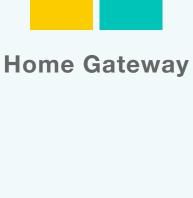
- iFlytek selected our DBMD4D SoC for its two-microphone module solution for IoT devices
- Started commercial shipments of HDClear products to two non-smartphone customers

REVENUES (\$)



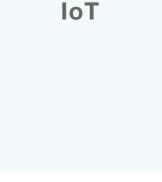
7.4M

8.6M



2.6M

**2.9M** 



1.3M

**2.3M** 





15.9M

14.7M

44.2

53.8

66.8

GROSS MARGINS NON-GAAP

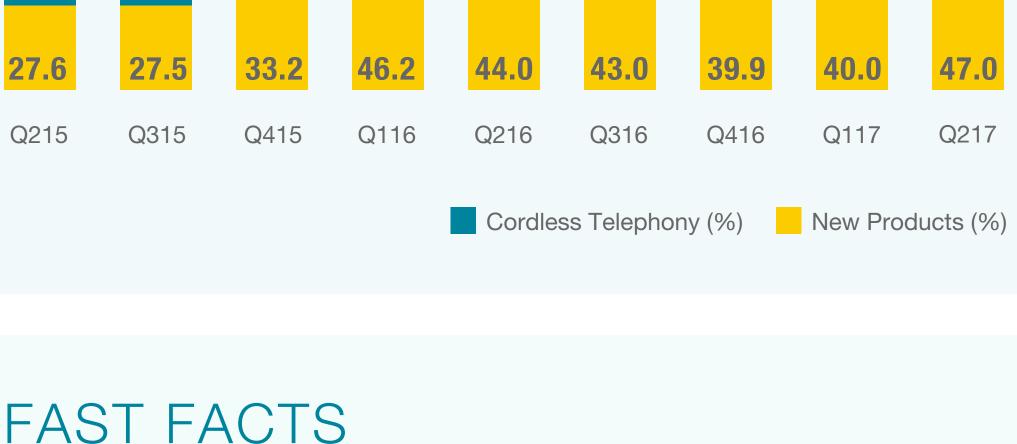
43.2 41,6 41.1 Q215 Q315 Q415 Q316 Q416 Q116 Q216 Q117 Q217

REVENUE FROM NEW PRODUCTS (%)

56.0

57.0

60.1





\$1.3M

**Q2 SHARE BUYBACK** 

72.4

72.5

\$125.8M Q2 CASH

For further details please contact Daniel Amir at ir@dspg.com or daniel.amir@dspg.com

**Q2 OPERATING CASH FLOW** 

\$7.2M

53.0

60.0

3.5% OPERATING MARGIN

**NON-GAAP** 

